



# ACS MediHealth VENDOR FAIR



## ACS MediHealth, mobility collaborator with MEDITECH

Empowering caregivers to improve lives, one patient at a time, around the world.

### Expense

If you take advantage of your MEDITECH GPO pricing through ACS MediHealth, then there is no expense to the hospital for the vendor fair.

### Set Up

ACS MediHealth will arrive a day early to set up hardware and review process/walk through.

### Shipping

ACS MediHealth pays the freight of hardware being displayed and used for vendor fair.

### Manufacturers

ACS MediHealth invites manufacturer representatives according to the demand of the manufacturer's products or the number of different products to be presented in a specific category (e.g. handheld scanners: four manufacturers: Honeywell, Datalogic, CODE, and Motorola).

ACS will provide "BEST OF BREED" manufacturers that will meet the needs of desired solution being presented.

Pricing will only be discussed on a retail level during vendor fair. Preferably-try not to discuss price and focus on best solution.

ACS MediHealth ensures manufacturer's hardware arrives in advance if staging Meditech software is needed.

### Hospital Responsibility

- Require a staff member to be present at the door of vendor fair room to instruct hospital staff what to do.
- Reserve room for vendor fair for however many days needed.
- Provide food / snacks if hospital chooses to do so.
- Wireless access is helpful for ACS MediHealth and manufacturer representatives.
- Invite staff in advance and make sure we have the traffic flow coming through.
- Loading Meditech software and staging devices before vendor fair when required.

# ACS MediHealth, MEDITECH collaborator

A **partial** list of ACS MediHealth's MFG relationships  
that you can benefit from:



The above list represents a hand full of manufacturers that we represent and have special pricing in place to serve your needs. ACS MediHealth supplies items like: Barcode Scanners, Documentation Scanners, Hand Held Computers, Tablet PCs, Laptops, Clinical Tablets, Wrist Band Printers, Label Printers, Medication Carts, Documentation Carts, Laptop Carts, Antivirus, Displays, Medical Displays, All-In-One devices, sealed/washable keyboards and mice, and many, many more.

**ACS MediHealth, not a new company - but a new experience!**



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